



ABL-TECHNIC is a multinational industrial service provider with 600 employees at 20 locations in 10 countries. As the market leader in the field of paint stripping, we use cutting edge technologies and optimized, sustainable stripping processes.

We are looking for a

## Pricing Manager (m/f/d)

to join our Central Sales Team.

### Responsibilities

- Implementation and further development of the calculation tool worldwide
- Post-calculation of TOPX customers per plant
- Implementation and management of the "TOP/FLOP Customer" process
- Responsibility for determining and implementing price levers within the corporate strategy
- SAP key user for sales
- Administration and support of all customer contracts
- Administration and support in the operation of the new CRM tool

### Requirements

- You have a degree in business administration.
- You have already worked in the industrial sector, ideally in the areas of coating, chemistry or surface technology.
- You have a very good command of written and spoken English.
- You are willing to travel and are interested in international cooperation.
- You have strong persuasive and communicative skills and score points with your technical and advisory competence.
- On a personal level, you act with a lot of initiative and a willingness to take responsibility.
- You have a class B driving licence and advanced knowledge of MS Office.

### We look forward to receiving your application!

Please send us your application including certificates as a PDF document stating your earliest possible availability and salary expectations by email to:

**Olga Weber:** [jobs@abl-technic.de](mailto:jobs@abl-technic.de)